

November 1, 2000

Cynthia W. Sparhawk  
Edwin A. Wester  
676 Santa Rosa Ave.  
Berkeley, CA 94707

Dear Carol and Ira,

We want to send our heartfelt appreciation for all your good work representing us in the sale of our home. At all times we have found you to be professional, caring, informative and fun to work with! Additionally, my dad is 83 years old, so you have been particularly helpful to both us in helping my dad through the transition of the sale of his home of 49 years.

We each found you through different channels: My dad had heard about you through the neighbors in the area – you came highly recommended; I found you because you represented a house up the street. I went to the web site where you featured that property. I was amazed at how complete the information was on that particular home and, working in the research area of the transformation of the marketplace via the Internet, I recognized that you were ahead of the “pack” so to speak.

Lastly, you return calls quickly and your experience levels are above average. On top of it all, you are nice people! Thank you again for all your good work.

My best,  
Cyndy Sparhawk