



September 30, 1999

Dear Neighbor:

I recently sold a property in Berkeley with professional assistance of Ira and Carol Serkes.

The reason I selected Ira and Carol to be my selling agents was simply because I bought the same property five years ago through them and was extremely pleased with their service. There was no doubt in my mind that when it was time to sell, I would be listing with Ira and Carol Serkes. I am glad that I did - and if I had to buy or sell again in the Bay Area, I am sure I would call them right away.

A real estate sale is an exciting and crazy phenomenon. One never knows how complex a sale could turn out to be, even in this so-called hot "seller's market".

I have had quite a few real estate dealings both as buyer and seller, and I can confidently say that Ira and Carol are knowledgeable and give sound advice. They respect the fact that the client is the ultimate decision maker regarding every aspect of the transaction. They work well together; they are detail oriented, super organized and always on the ball.

As the negotiations proceeded (and sometimes got a bit strange), they kept me informed of every tiny detail by phone calls, faxes and mail. My calls were returned promptly and courteously.

Ira and Carol work hard to earn a fair professional fee. They have certainly earned my trust and I recommend them very highly as real estate agents.

Sincerely,

Amjad Noorani, P.T.