

December 29, 2000

Dear Ira and Carol,

Thank you very much for the excellent service you provided us for the completion of the selling process of our house, located at 1620 Richmond Street, El Cerrito, CA 94530.

Before meeting you, we had bought a sign For Sale by Owner and wanted to sell our house by ourselves. After attending your seminar at Nolo Bookstore, Berkeley, we were convinced that an established marketing agent like your team would be the way to go.

Your philosophy of revealing full documentation not only in presentation binder but also on the internet is definitely a win-win approach for buyer and seller alike. Your timely guidance and professional advice, from the expert opinion of an author on real estate, is highly appreciated.

We recommend your service to anyone who can use the help of honest and experienced professional in real estate.

Sincerely,

Samuel and Mary