

September 22, 2000.

To whom it may concern,

From the get go, we have been impressed with Ira and Carol's professionalism. Not only are they extremely knowledgeable about the Berkeley housing market, they tell it like it is and provided us with very valuable advice in this very competitive market. They were not just hardworking, they were working hard for us! They were very accommodating, changing their already hectic schedule to meet our needs. We can always count on their help in viewing and providing data on a prospective property at a moment's notice.

We find their high tech, web and email based service very efficient. Allowing us to minimize our time while not overlooking good prospects. Their well-organized effort made the stressful task of finding and closing on a house much easier to bear.

Last but not least, their "aim to please" attitude are not just words, they put their money where their mouth is and really delivered for us. We cannot recommend them highly enough.

Sincerely,

A handwritten signature in black ink, appearing to read "Yue Min Wong". The signature is fluid and cursive, with the first name "Yue" being more prominent.

Yue Min Wong, PhD